

# **5** A.I. POWER TOOLS FOR CXOS



## **ChatGPT by OpenAl** Your all-purpose Al assistant



What it does: ChatGPT is an advanced conversational AI that can generate human-like text on virtually any topic. Ask it to summarize a 50-page report, brainstorm a marketing tagline, draft an email, or answer questions – it responds in seconds. It's like having a brilliant analyst/researcher on call 24/7, ready to assist with writing, research, or ideation

Why it's valuable to CXOs: Time is a CEO's most precious resource. ChatGPT helps cut through information overload and tedious writing tasks. It can condense lengthy documents into key bullet points in minutes, saving you from reading fatigue. It also offers quick idea generation – perfect for strategic brainstorming or exploring "what if" scenarios on the fly. Essentially, it's a force-multiplier for thinking and communication tasks.

**Use-case scenario:** Imagine you're prepping for a board meeting in an hour. You have a 30-page market research report you haven't had time to read. You prompt ChatGPT for a concise summary and a list of the top 5 insights. Within moments, you have the key points in hand – enough to speak confidently to the findings without wading through the entire document.

**Expert tip:** Don't just ask generic questions – feed ChatGPT context for better results. For example, paste a snippet of a report or specify your industry when posing a question. The more you brief it, the more pointed and useful its answers will be. Also, always review its output: it's amazingly smart, but not infallible. Treat it as your ultra-efficient junior analyst – one who still benefits from your oversight.

## **Microsoft 365 Copilot** Your Al co-pilot in Office



What it does: Microsoft 365 Copilot embeds GPT-4 powered AI into the MS Office suite you use every day – Outlook, Teams, Word, Excel, PowerPoint, and more. It can draft emails or reports for you, summarize long email threads at a click, generate PowerPoint slides from a Word document, analyze Excel data and even answer questions about your files. In short, Copilot acts as an AI executive assistant inside your inbox and documents.

Why it's valuable to CXOs: Most execs grapple with overflowing inboxes and back-to-back meetings. Copilot lightens that load: it can instantly summarize a 50-email chain or pull out action items from a meeting transcript. It drafts responses and presentations based on your content, helping you get the mundane writing tasks done faster (and with polish). By automating office tasks, Copilot frees up mental bandwidth so you can focus on high-level strategy. It's like having an AI that knows your documents and communication style, working alongside you.

**Use-case scenario:** You just wrapped a lengthy leadership meeting on Teams. Rather than scribbling notes, you rely on Copilot's meeting summary to recap decisions and highlight who promised what. Later, an email thread with customers spans dozens of messages – you hit "Summarize with Copilot" and instantly get the gist and sentiment of the conversation. Before bed, you ask Copilot to draft a rough "Thank You" email to a partner based on bullet points you jot down – by morning, it's ready to send.

**Expert tip:** Embrace Copilot's ability to turn your own content into output. For example, try feeding it a dense Excel sheet ("Copilot, give me a quick trend analysis of this data") or a draft proposal ("Clean up the tone and tighten this slide deck"). It shines when you use it to leverage what's already in your files. Just remember security – Copilot is enterprise-grade, but always be mindful of sensitive info when prompting any Al.

**Motion** Al Calendar and Task Master



What it does: Motion is an Al-powered time management app that automatically schedules and updates your calendar. You input your tasks, deadlines, meetings, and priorities, and Motion's engine time-blocks your work for you. If a meeting gets added or a task takes longer, it dynamically rearranges your schedule in real-time. Essentially, it builds the optimal daily agenda to get everything done (and even reschedules tasks you couldn't finish).

Why it's valuable to CXOs: As a CXO, your schedule is a complex puzzle – and every minute wasted is costly. Motion ensures that important work never slips through the cracks by continuously reprioritizing your day. It carves out focus time amidst the chaos of meetings, and can postpone less urgent tasks when an emergency meeting pops up. By taking on the heavy lifting of scheduling, it gives you back hours. In fact, enterprises using AI schedulers have saved over 1,000 hours per team per year on meeting coordination alone. For an executive, that means more time for strategic thinking instead of playing calendar Tetris.

**Use-case scenario:** You start the week with a daunting to-do list: budget review, product feedback, one-on-ones, and dozens of smaller tasks. You feed all these into Motion. The app automatically slots each item into your calendar – budget review on Tuesday 9am when you have a 2-hour block, feedback prep Wednesday afternoon, etc. When an investor calls and grabs an hour on Thursday, Motion instantly shuffles your low-priority tasks to Friday. You end the week having accomplished nearly everything, without the usual last-minute fire drills.

**Expert tip:** Be detailed when setting up tasks in Motion – include deadlines and estimated durations. The more it knows (e.g., "Finish draft – 2 hours – due by EOD Thursday"), the smarter it can prioritize and allocate your time. Also, take advantage of its ability to protect focus time: mark certain hours as no-meeting deep work, and Motion will respect them while scheduling. Your future self will thank you.

# **Otter.ai** Al Meeting Notetaker and More

# Otter.ai

What it does: Otter is an AI meeting assistant that records, transcribes, and summarizes meetings automatically. Whether you're in a Zoom call or an in-person discussion, Otter can capture every word and even identify speakers. It generates real-time transcripts, outlines key points, and can list action items at the end. Essentially, it gives you searchable, shareable notes for every meeting – without needing a human note-taker.

Why it's valuable to CXOs: Executives spend an astonishing amount of time in meetings (an estimated 23 hours a week on average, per Harvard Business Review). Otter ensures those hours aren't lost to the ether. Instead of frantically jotting notes or, worse, forgetting follow-ups, you have a full record and summary delivered to you. Al meeting assistants can eliminate most of the time spent on meeting documentation by handling transcription and note-making automatically

For a CXO, this means you can fully engage in a discussion knowing Otter's got the notes. Later, you (or anyone on your team) can quickly scan the summary or search the transcript for specific details. It's like having a tireless secretary in every meeting.

**Use-case scenario:** During a critical strategy meeting, you focus on the conversation while Otter quietly transcribes in the background. Right after the meeting, you get an Al-generated summary: key decisions, tasks assigned to each department head, and a list of questions that need follow-up. That evening, instead of trying to recall "What was that metric Jane mentioned?", you just search the transcript for "revenue growth 2025" and find the exact quote in seconds.

**Expert tip:** Create an "Otter Assistant" for your recurring meetings – it can join virtual meetings automatically when invited, so you never forget to hit record. Also, use the highlight or comment feature on transcripts to flag important sections right after the meeting (e.g., "Action – follow up on customer X's issue"). This way, when you or your team review later, the critical bits are immediately visible.

**Zapier** Workflow Automation Wizard



What it does: Zapier is a no-code automation tool that connects over 5,000+ apps (Salesforce, Gmail, Slack, you name it) into custom workflows. With its new AI integrations, you can now create automation "Zaps" just by describing what you need in plain English – the AI will draft the workflow for you. Zapier essentially acts as a glue between all your cloud services: when X event happens in one place, it makes Y happen in another. For example, "When I get an email attachment, save it to Dropbox and alert me in Slack." It's like having an army of bots handling the tedious cross-app chores.

Why it's valuable to CXOs: Think of all the small repetitive tasks that eat away at your day: manually pulling data from one system to another, copy-pasting info between reports, sending routine update emails. Zapier eliminates that busywork. For a leader, that means fewer administrative headaches and more time for big-picture thinking. You essentially offload the "mechanical" tasks to an autopilot. Studies have found that a significant chunk of managers' time (20-30%) can be spent on routine tasks that are automatable. Zapier gives you a way to claw back that time. Plus, it empowers your team – instead of asking IT to build integrations, any department can automate their own workflows safely (with your blessing).

**Use-case scenario:** Every week you get a report of website leads in an email attachment. Without automation, you (or your assistant) would download it, upload to CRM, and email the sales directors about new leads – a 30-minute process. You set up a Zap: "When an email with subject 'Weekly Leads' arrives, if it has an attachment, automatically upload it to our CRM and Slack an alert to #Sales with a summary." Now it happens hands-free. Similarly, you have Zaps to schedule your social media posts pulled from your blog, and to create Trello tasks from form submissions – all running in the background.

**Expert tip:** Start small. Identify one tedious, repetitive task you personally do often – and try creating a Zap for it. Zapier's AI "Automation Assistant" can help by suggesting a workflow if you tell it what you want ("log my meeting notes to a spreadsheet"). Once you see that first success, you'll spot dozens of other opportunities. Also, leverage Zapier's library of templates – chances are someone has already automated a similar process, and you can import their Zap with one click and tweak it to your needs.



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